

Available for Acquisition: #250002 Niche Clothing Designer & Multi-Unit Retailer

Company Overview

ACT Capital Advisors is pleased to offer for acquisition a clothing designer, manufacturer, and multi-unit retailer of fashionable specialty clothing for women, men and children based in the Western U.S. The Company has an established worldwide customer base, a multi-channel sales system including multiple brick and mortar locations, a worldwide third-party retailer, as well as a network of independent distributors. The Company has been in business for over 3 decades and has domestic and international production capabilities. It has cultivated a strong relationship with a 75+ year old special purpose entity with extensive worldwide growth, who it sells directly to. It has an experienced team of designers that have a long tenure with the Company.

Investment Highlights

- **Contracts with Special Purpose Entity.** The Company has a long, positive history with a special purpose entity that has worldwide reach. The current contracts could easily be extended to new ownership.
- **Resilient to Economic Swings.** The products sold are an essential part of the daily lives to a group of people around the globe, therefore, the Company's business is less sensitive to economic fluctuations when compared to others in the apparel industry.
- **Growth in the Market.** The related entity is expanding its footprint in the Company's geographic region, as well as nation and worldwide. With the opening of each new location, revenues and brand awareness grows.
- **Extensive & Versatile Product Offering.** The Company owns hundreds of patterns and carries the largest line of clothing for certain events in its geographic region. Additionally, the product line does not require a new line of styles each season or even each year and most patterns can easily be adjusted for street wear clothing.

Growth Opportunities

- **Expand Geographic Reach.**
Leverage retail model in current market, as well as new regions.
- **Additional Product Offerings.**
Both related to its current products and not.
- **Increase E-Commerce Footprint.**
Expand marketing efforts to drive more sales to the online store & Amazon.



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Summary Financial Information

	2021	2022	2023	2024
Sales	\$4,395,022	\$5,984,580	\$8,628,754	\$10,646,645
Gross Profit	\$1,397,383	\$1,824,142	\$2,463,280	\$3,204,954
Adj. EBITDA	\$186,150	\$481,386	\$1,015,257	\$1,075,337

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).

NDAs and CIM requests should be submitted to: Madison Brown



Steve Spencer

Managing Director

sspencer@actcapitaladvisors.com

Phone: (425) 241-6530



Madison Brown

Vice President

mbrown@actcapitaladvisors.com

Phone: (425) 501-8406