

Available for Acquisition: #231403

Premier Craft Distillery

Company Overview

ACT Capital Advisors is pleased to offer for acquisition a turnkey top-rated craft distillery located in the Bay Area that produces grain-to-glass super-premium spirits crafted from whole organic grains, which they mill, mash, ferment, and distill entirely on-site. The Company produces Vodka, Whiskey, Gin, and Bourbon spirits under both their own labels and as white-label spirits for other liquor producers. Highly experienced distillation expertise, extensive Standard Operation Procedures, and a superior German-built, hybrid pot still give the Company a huge advantage in creating its award-winning spirits. This is a remarkable opportunity to acquire one of the country's finest craft distilleries as a turnkey operation.

Investment Highlights

- **Recognized for Superior Quality.** With a focus on organic, fresh ingredients to produce exceptionally fine products, the Company became nationally well known only 7 years into its existence as it garnered the "Craft Distillery of the Year" Award.
- **State-of-the-Art Facility Built For Growth.** The production facility has plenty of room for growth and includes a bottling line and other equipment normally found at much larger distilleries.
- **Community Reputation & Sustainability Focus.** Well-integrated into the community with the use of locally grown products, grains, and botanicals, restaurant/ bar partners, and support of community activities. Sustainability focus on reduced water waste, products used, recyclable glass, and can containers (no plastics).
- **Advantages of Turnkey Operation:** \$4M invested in equipment and technology, \$2.4M in spirits inventory at FOB Distribution (\$4.8M MSRP), All ABC, State, County Permits in place: Type 5 (Still), Type 74 (Craft Distillery), Multi-year permitting, and facility buildout process completed, multi-year aging process.

Growth Opportunities

- **Expansion of Distribution/Sales**
- **Develop High Margin Channels:** DTC, On-Premise, Online
- **Partnerships with Napa/Sonoma Wineries**
- **Expand Production to Existing Capacity**



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Summary Financial Information

	2019	2020	2021	2022	2023E
Sales	\$952,865	\$1.58M	\$2.63M	\$1.50M	\$1.39M
Gross Margin	27%	55%	59%	40%	53%
Adj. EBITDA	-\$369,142	\$516,966	\$853,937	-\$122,870	\$76,420

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).

NDAs and CIM requests should be submitted to:



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