

Available for Acquisition: #222202 Specialty Flooring Retailer & Installation Contractor

Company Overview

ACT Capital Advisors is pleased to offer for acquisition a specialty flooring store and installation contractor located in Washington state. The Company offers a full-service showroom with design assistance, and represents carpet, hardwood, laminate flooring, tile, and more. The Company's customer base includes retail clients, new home builders, remodel contractors, and commercial contractors. The Company's team is experienced and trained in all aspects of the products it sells and installs and is a proud member of multiple professional associations.

Investment Highlights

- **Sterling Reputation.** The Company has been operating for over 70 years, building a pristine reputation in the local region. It has maintained positive relationships across a network of contractors, remodelers, local customers, and vendors.
- **Strong Vendor Relationships.** The Company carries and installs some of the most well-established brands in the industry, bringing in business when customers search for a specific brand of flooring. Additionally, the Company has established itself as the dealer of choice for one of the top flooring brands, resulting in benefits for the firm such as rebates, sales programs, and private labeling.
- **Prime Regional Market.** The Company is located in one of the highest growth regions in the country. Its physical location is rich with target customers and is heavily trafficked, bringing in a large number of walk-ins.
- **Diverse Offering.** The Company provides a 'one-stop shop' for floor coverings services for both residential and commercial projects and offers a wide range of types and brands.

Growth Opportunities

- **Expand to Niche Markets.**
Become the go-to provider for unique projects
- **Increase Marketing Efforts.**
To attract work beyond the current geographical market
- **Additional Locations.**
Recognizable brand



Available for Acquisition: #222202
Specialty Flooring Retailer & Installation Contractor

Summary Financial Information

	2020	2021	2022	2023
Sales	\$3.42M	\$4.48M	\$4.29M	\$3.44M
Gross Profit	\$1.23M	\$1.70M	\$1.50M	\$1.41M
SDE	\$0.23M	\$0.64M	\$0.29M	\$0.35M

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).

NDA's and CIM requests should be submitted to:



Madison Brown
Vice President
mbrown@actcapitaladvisors.com
(425) 501-8406