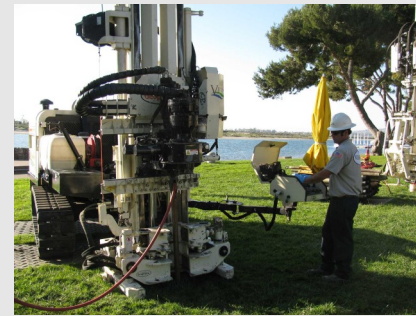


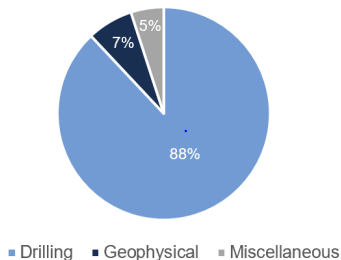
	2019	2020	2021E
Revenue	\$7.33M	\$6.38M	\$8.20M
EBITDA	\$0.91M	\$1.02M	\$1.33M
Margin	12.5%	16.0%	16.2%
Adj. EBITDA	\$1.12M	\$1.24M	\$1.59M

BUSINESS HIGHLIGHTS

ACT Capital is pleased to offer two companies that provide environmental, geophysical, and geotechnical site assessment services. Although separate corporations, the companies are owned by the same group, provide similar services, yet serve two different markets in the United States. The Companies specialize in the acquisition of subsurface data for the environmental, geotechnical, and construction communities. Their core services range from Direct Push Technology, Sonic Drilling, Auger Drilling, Direct Sensing Acquisition, Air and Mud Rotary, and Rock Coring. Their geophysical capabilities include Ground Penetrating Radar, Magnetics, Electromagnetics, and Seismic Data Acquisition for both the scientific and utility locating communities.



Revenue by Service Line



INVESTMENT CONSIDERATIONS

- ◆ **Highly Diversified:** Both Companies have multiple sources of revenue, therefore, they are not reliant on a particular client or industry for survival. Both have broad client bases, spanning multiple industries, and providing services to the state, federal, and local markets.
- ◆ **Drilling Services:** Both Companies have pioneered and developed the use of direct push, rotary, and sonic technology in their respective markets.
- ◆ **Geophysical Services:** The geophysical service business segment is highly profitable and rapidly growing for both Companies. Both are leaders in their local markets, offering a higher quality of service compared to their competitors. Both can almost double the amount of geophysical revenue by hiring additional personnel.
- ◆ **Leaders in the Market:** Both Companies hold significant market shares in their states due to their extensive efforts at building relationships within their communities.

GROWTH OPPORTUNITIES

- Expand Service Offering
- Develop a Qualified Labor Force
- Leverage Equipment Rental Services
- Geographical Expansion
- Industry Expansion
- Expand Marketing Efforts

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