

## Buyer Profile: #231403

### Online Legal Services Company

## Company Overview

ACT Capital Advisors is pleased to represent an Online Legal Services Company searching for an acquisition. A pioneer in online services since the inception of internet commerce, the Company has enjoyed 25 years of success and has expanded their presence to a national footprint, earning a loyal customer base. The Company is seeking to acquire one or more companies that have a proven track record of profitability in providing law firms seeking legal services with online or software as a service solutions.

## Focus Areas

Legal online services that the law firm pays for as an operational expense. Not services that have a revenue model of consumers or businesses paying for legal fees or legal services.

## Areas of Interest Include:

- Client Billing Solutions
- Practice Management Solutions
- Electronic Discovery
- Legal Client CRM
- Legal Document and Case Management
- Law Firm Financial Services – loans/convertible note generation, funding legal services, merchant processing services

## General Criteria

### Company Size:

Revenue Range: \$500k - \$20MM+

EBITDA Range: \$250k - \$5MM+

### Transaction Types:

Full Management Buyout

Partial Majority Acquisition

## Contact Information & Next Steps

We have thoroughly qualified this Client regarding acquisition criteria, financial capabilities and seriousness of purpose. We understand that you may regularly receive unsolicited emails from brokerage firms or investment banks seeking to sell your business. However, our communication is different, as our Client has specifically retained ACT Capital Advisors to conduct this search and they will be responsible for covering all associated fees and expenses due to ACT Capital Advisors. If your current business goals include exploring the possibility of a sale (in part or in whole), please contact us for more information about our Client and their interest. All communication will remain strictly confidential.

**Interested parties who fit the designated investment criteria should contact:**

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